

Goal Seeking Results The Georgia 79 Unit Apartment Building

2008 Forecasted

Financial Measures Purchase Price Cap Rate 7.00 % \$7,758,986 \$ 9,231,343 10.00 % \$ 7,052,094 \$ 6,021,444 Return on Equity Potential Gross Income Multiplier 6.00 \$ 5,083,416 \$ 5,288,184 Effective Gross Income Multiplier 6.40 \$ 5,240,762 \$ 5,415,098 11.50 \$ 6,245,984 Net Income Multiplie \$7,431,231 **Purchase Price Financial Measures** \$ 7,758,000

2007 from Owner

Cap Rate	8.33 %	7.00 %	
Return on Equity	8.26 %	5.72 %	
Potential Gross Income Multiplier	9.16	8.80	
Effective Gross Income Multiplier	9.47	9.17	
Net Income Multiplie	12.01	14.28	

Notes:

The Goal Seeking calculations;

a) Exclude the Acquisition Costs when calculating the Purchase Price

b) Exclude Income and Expenses not included in the Net Operating Income